

QUARTERLY UPDATE

**Q2**

**2022**

**RCM, HEALTH IT,  
DATA & ANALYTICS  
NEWSLETTER**



LAWRENCE, EVANS & CO., LLC

Investment Banking | Healthcare Finance | Consulting



## SNAPSHOT OF SECOND QUARTER

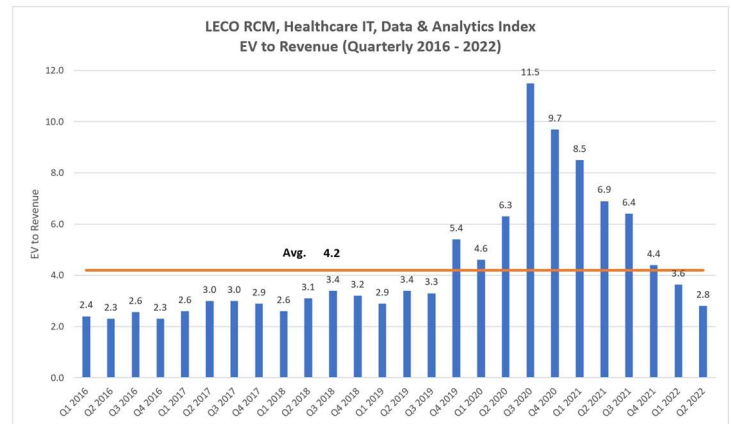
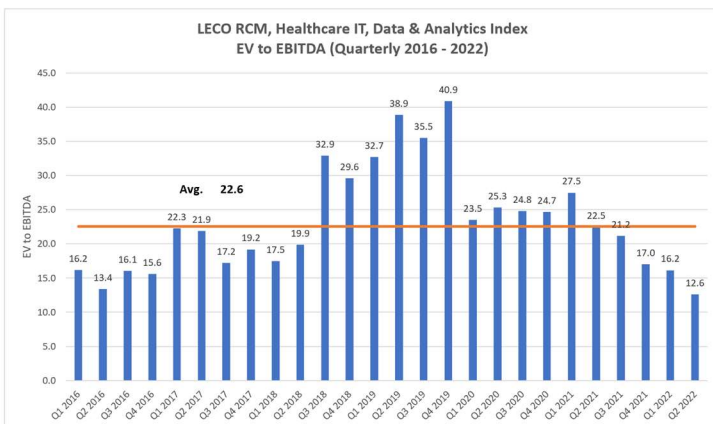
Selected Top Transactions Q2_2022				
Deal Date	Companies	Investors	Deal Size (\$M)	Deal Type
1 08-Jun-2022	Cerner	Oracle (NYS: ORCL)(Safra Catz)	28,200.00	Merger/Acquisition
2 21-Jun-2022	Cloudmed	R1 RCM (NAS: RCM)(Joseph Flanagan)	4,100.00	Merger/Acquisition
3 06-Jul-2022	Tebra (Healthcare)	Golub Capital(Peter Fair), Greenspring Associates, Montreux Growth Partners, OpenView Venture Partners, Stripes, Toba Capital, Vivo Capital	72.00	PE Growth/Expansion
4 26-Apr-2022	Vivian Health	Collaborative Fund(Craig Shapiro), IAC (NAS: IAC)(Mark Stein), Thoma Bravo(Christine Kang)	60.00	PE Growth/Expansion
5 20-Apr-2022	Concert Health	AdventHealth, CommonSpirit Health, Define Ventures, Healthy Ventures(Anya Schiess), Town Hall Ventures(David Mishkin), Vertical Venture Partners	42.00	Later Stage VC
6 10-May-2022	Osmdnd	Ariel Katz(Ariel Katz), Asabys Partners, Brenton Saunders, DFJ Growth(Justin Kao), Frumtak Ventures, Helena Goodman(Helena Goodman), Lachy Groom(Lachy Groom), Novator Partners, Susa Ventures, Wellington Partners, WPSS.bio	40.00	Early Stage VC
7 21-Jun-2022	Rivet Health	Ankora Capital, Catalyst Investors(Tyler Newton), Lux Capital(Adam Goulburn), Menlo Ventures(Croom Beatty), Pelion Venture Partners	20.50	Early Stage VC
8 02-May-2022	PatientIQ	August Capital(Eric Carlborg), Health Enterprise Partners(David Tamburri)	17.50	Later Stage VC
9 08-Jun-2022	Scripta Insights	Eastside Partners(Ryan Berg)	15.50	Later Stage VC
10 15-Jul-2022	Coronis Health	Veritas Capital	Undisclosed	Buyout/LBO

Going into the second quarter of 2022, the RCM, HCIT, Data & Analytics market carried its negative momentum forward. However, the deal activity moved downstream as we can see the smaller private equity and venture deals remain active or selectively start to pick up. There's still low volume of public equity capital market activities, with SPACs and IPOs essentially dead during first half of 2022. The fear of new CPI data strongly indicates we will still see more Fed interest rate hikes. The Russia-Ukraine war seems to stay. Nevertheless, dollars are strong in the FX market, and with USD/EUR reaching parity, which may provide some relief to the inflation we are all experiencing.

Leading the transactions were the completions of

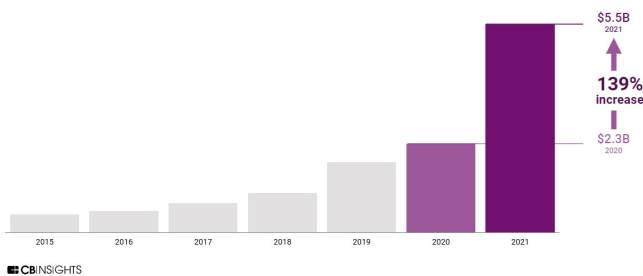
**Oracle's (NAS: ORCL)** purchase of **Cerner (NAS: CERN)** for \$28b and **R1 RCM's (NAS: RCM)** purchase of **Cloudmed**. Other platform businesses growing over the past few years are coming to market like **Coronis Health** backed by **424 Capital** recently sold to **Veritas Capital**. Private Equity and Venture capital still have huge passion for healthcare industry as there are still many problems to solve and fragmented industries to consolidate. For example, despite the growing popularity of remote patient monitoring (RPM) and home-based care delivery, the barriers that prevent widespread adoption of these solutions still remain. New technologies are creating efficiencies like never seen before.

The LECO RCM, HCIT, Data & Analytics historical Index is shown in the charts below. The **Q2 2022** shows that **EV/EBITDA is 12.6x**, and **EV/Revenue is 2.8x**. With valuation generally trending downward – below the **five year average EV/EBITDA 22.6x**, **EV/Revenue 4.2x**, however, we might not see a decrease in dealmaking because many investors still flush with cash will be more interested in buying up companies at better values as some entrepreneurs want to take the golden parachute before the macro condition worsens.



## DIGITAL MENTAL HEALTH IN THE FIRST HALF OF 2022

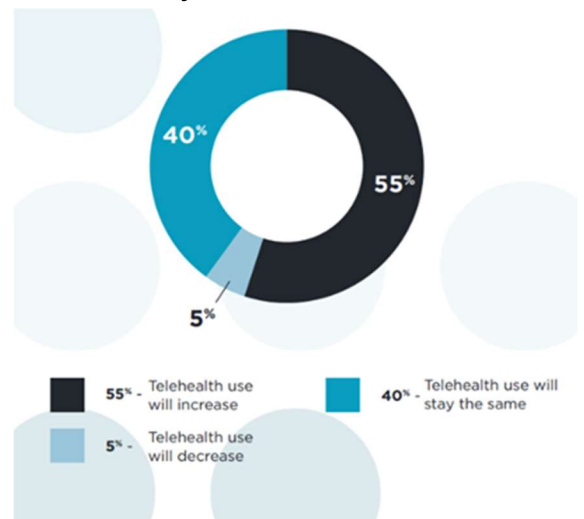
STATE OF MENTAL HEALTH TECH | GLOBAL TRENDS | INVESTMENT TRENDS  
Global mental health funding skyrockets in 2021



During the first 9 months of the Covid-19 pandemic, the rates of anxiety and depression in adults aged 18-29 increased to 65 percent and 61 percent, respectively. The pandemic has pushed the importance of investing into not only mental health services, but digital mental health. Mental health has outpaced all other sub-sectors within the digital health space in 2021, with companies in the space raising \$5.5 billion globally (\$4.5 billion in US), an increase over the \$2.3 billion in 2020 per CB Insights mental health report.

Although there were 15 mega deals of \$100 million+ in 2021, which were all in Q4, including companies such as **BetterUp** and **Cerebral**, which both closed on \$300 million, there are some other notable transactions such as **Elemy** with \$219 million, **Workit Health** at \$118 million, and **NOCD** which is the world's leading provider of obsessive compulsive-disorder (OCD) treatment at \$33 million. Even though 2021 was a record year for digital mental health companies, the first quarter of 2022 continued spillover at \$1.0 billion. The largest came from **Lyra Health's** \$235 million Series F round which was led by **Dragoneer** with other participants such as **Coatue Management** and **Salesforce Ventures**. Although, the rate of investments made during the first two quarters of 2022 was much faster than it was in the first half of 2021, the overall market conditions brought an abrupt end to the frenzy with potential down rounds in mental health add-ons and a troubled sub-sector, especially after a few ongoing concerns of digital mental health unicorns such as **Cerebral** and **Carbon Health** undergoing layoffs. Some other growing concerns and reasons of slowing investments in 2022 include recent legislation proposing more regulations such as the new CMS rule for behavioral telehealth and the HHS issuing new HIPAA guidance on audio-only telehealth services.

However, nearly all participants in a 2022 outlook survey conducted by the Behavioral Health Business, 95% expect telehealth use to either increase or at least remain constant in 2022 compared to 2021. Mental health investment in Q2 that are worth looking at include **SpectrumAi's** \$9 million seed round which was led by **F-Prime Capital** and **First Cressey Ventures**. Public benefit corporation **Osmind Inc.** has also announced a \$40 million Series B round in May which was led by **DFJ growth**. Pediatric behavioral health provider **Brightline** has also received a \$10 million in funding from **Northwell Health** (total Series C round \$115 million).



Hospital innovation centers are also investing into the space. For example, **Cincinnati Children's Hospital** has made a \$10 million investment in developing a database in identifying factors that can influence the mental health of a growing child. **CareSource**, a nationally recognized nonprofit health plan, announced a sponsorship agreement with **Positiv.ly, LLC** to support the growth of an app aimed at improving the mental health of teens. With all these investments occurring in the past two years, especially in 2022, the importance of mental health grows. Please keep a look out for our upcoming digital mental health whitepaper which will dive deeper into the sub-sector and its outlook.

## SELECTED PRIVATE EQUITY INVESTMENT IN RCM, HCIT, DATA & ANALYTICS

Company	City	State	Website	Private Equity Owner	Summary
<b>Ventra Health</b>	Dallas	TX	ventrahealth.com	Varsity Healthcare	Revenue Cycle Management
Add-on: Abeo	Dallas	TX	www.abeo.com	DuvaSawko	Billing solutions for physician, surgery centers and hospitals
Add-on: DuvaSawko	Ormond Beach	FL	www.duvasawko.com	Varsity Healthcare	Tech-enabled RCM services for emergency medicine &
Add-on: Gottlieb	Jacksonville	FL	http://gottlieb.com/	DuvaSawko	Physician billing firm for emergency medicine and urgent care
<b>Inovalon</b>	Bowie	MD	www.inovalon.com	22C Capital, Insight	Cloud-based analytics and platforms for providers and pharma
Add-on: ABILITY Network	Minneapolis	MN	www.abilitynetwork.com	Inovalon Holdings	Admin and clinical of RCM for providers and payers
<b>AccessOne</b>	Charlotte	NC	www.accessonemedcard.com	Frontier Growth	Help patients manage healthcare costs while driving hospital
Add-on: Cue Squared	Los Angeles	CA	www.cuesquared.com	AccessOne	Developer of a mobile patient payment software
<b>Health Prime</b>	National Harbor	MD	www.hpiinc.com	GPB Capital	Provider of medical back-office billing service
Add-on: AdvantEdge Healthcare Solutions	Warren	NJ	www.ahsrcm.com	Health Prime Int'l	RCM solutions, including medical billing, coding and analytics
<b>Advantum Health</b>	Louisville	KY	www.advantumhealth.com	Fulcrum	RCM: billing, credentialing, pre-auth, referral mgmt & analytics
Add-on: DNA Healthcare	Piscataway	NJ	www.dnah.co	Advantum	RCM services to the healthcare industry
Add-on: Paradigm Management Solutions	Elizabethtown	KY	www.paradigmky.com	Advantum	Physician practice management, billing, coding and consulting
Add-on: Engage Medical		WA		Advantum	Medical-billing processing services
<b>Aspiron Health Resources</b>	Columbus	GA	www.aspiron.com	Linden Capital Partners	Hospitals and health systems process complex healthcare claims
Add-on: Liberty Billing & Consulting	Wayne	NJ	www.libertybilling.com	Aspiron	Eligibility advocacy, billing, workers compensation
Add-on: Advicare	Lakeland	FL	myadvicare.com	Aspiron	Clinical denials revenue recovery company
<b>EnableComp</b>	Franklin	TN	www.enablecomp.com	Primus/Welsh, Carson	Complex claims reimbursement
Add-on: Argos Health	Dallas	TX	www.complexclaims.com	EnableComp	Billing, follow-up, and collection of complex claims
<b>Athenahealth</b>	Watertown	MA	www.athenahealth.com	Bain/	EMR, RCM, patient engagement, care coordination & pop health
<b>Cantata Health</b>	Austin	Texas	www.cantatahealth.com	GPB	RCM & EHR applications for acute and post-acute care hospitals
<b>Coronis Health</b>	Sykesville	MD	www.coronishealth.com	Veritas	RCM & medical billing
<b>Ensemble Health Partners</b>	Cincinnati	OH	www.ensemblehp.com	Golden Gate Capital	Focuses on RCM with its suite of technologies
<b>Experity</b>	Machesney Park	IL	www.experityhealth.com	GTCR	Provides integrated technology solutions to urgent care centers
<b>AGS Health</b>	Washington	DC	www.agshealth.com	Baring PE Asia	Technology-enabled healthcare BPO
Add-on: ezDI	Louisville	KY	www.ezdi.com	AGS Health	Health IT: NLP & ML and high-performance cloud computing
<b>GeBBS Healthcare Solutions</b>	Culver City	CA	www.gebbs.com	ChrysCapital	Medical coding and medical billing outsourcing
Add-on: Aviacode	Salt Lake City	UT	www.aviacode.com	GEBBS	Medical coding
<b>Greenway Health</b>	Tampa	FL	www.greenwayhealth.com	Vista	Software and services to ambulatory practices
<b>Imagine Software</b>	Charlotte	NC	www.imaginesteam.com	Marlin, Stone Point	Billing automation software
<b>Kemberton</b>	Portsmouth	NH	www.kemberton.net	LLR	RCM: motor vehicle, workers' compensation and complex claims
<b>RevSpring</b>	Nashville	TN	www.revspringinc.com	GTCR	Billing and communication software for healthcare
Add-on: Loyale Healthcare	Lafayette	CA	www.epayhealthcare.com	RevSpring	Provider collections
<b>MedAssist</b>	Louisville	KY	www.medassistgroup.com	Firstsource Solutions	RCM solutions aimed at helping hospitals
<b>Elevate</b>	Spring	TX	www.elevatepfs.com	Frazier/Edgewater	RCM for hospitals and health systems
Add-on: MedData				Elevate	Healthcare technology solutions physicians and hospitals
Add-on: RevClaims				Elevate	RCM motor vehicle accident, workers comp or Veterans Affairs
<b>Modernizing Medicine</b>	Boca Raton	FL	www.modmed.com	Warburg,IBM,Summit	EHR systems for medical specialists and specialty practices
<b>National Medical Billing Services</b>	St. Louis	MO	www.nationalascbilling.com	Aquiline	RCM focused on ASCs and affiliated surgeons
<b>Netsmart</b>	Overland Park	KS	www.ntst.com	GI Partners	EHR behavioral, home, senior living and social services
<b>nThrive</b>	Alpharetta	GA	www.nthrive.comnews	Clearlake	RCM processes and financial performance for hospitals
<b>Rectangle Health</b>	Valhalla	NY	www.rectanglehealth.com	GI Partners, TA Assoc.	Suite of payment and patient engagement solutions
<b>Corro Health</b>	Plano	Texas	corrohealth.com	The Carlyle Group	RCM: global delivery, ER documentation, advanced coding
Add-on: ParaRev	Elgin	IL	www.paravenue.com	CorroHealth	RCM services catering to hospitals
<b>RevSpring</b>	Livonia	MI	www.revspringinc.com	GTCR	End-to-end integrated patient engagement platform
<b>RSource</b>	Boca Raton	FL	www.knowtionhealth.com	Sunstone Partners	RCM performance and patient satisfaction
<b>Vyne</b>	Dunwoody	GA	www.vynecorp.com	The Jordan Company	Integrated platform for end-to-end PHI exchange/communication
<b>Wakefield &amp; Associates</b>	Aurora	CO	www.wakeassoc.com	McCarthy Capital	Accounts receivable management services
<b>Waystar</b>	Louisville	KY	www.waystar.com	Bain Capital	Cloud-based software-as-a-service platform
Add-on: eSolutions	Overland Park	KS	www.esolutionsinc.com	Waystar Health	RCM and workflow management tools
Add-on: Patientco	Atlanta	GA	www.patientco.com	Waystar	Help healthcare systems maximize patient payment
Add-on: RemitDATA	Memphis	TN	www.remitdata.com	eSolutions	Health tech platform for data and analytics
<b>WebPT</b>	Phoenix	AZ	www.webpt.com	Warburg Pincus	EHR for physical therapy
<b>Medusind Solutions, Inc.</b>	Miami	FL	www.medusind.com	HIG	RCM for all providers specialties and sizes
<b>GetixHealth</b>	Sugar Land	TX	www.getixhealth.com	Trivest Partners	RCM but also EBO and BPO, billing coding and eligibility
<b>Raintree Systems</b>	Temecula	CA	www.raintreeinc.com	Serent Capital	EHR and RCM for therapy market
<b>CentralReach</b>	Fort Lauderdale	FL	www.centralreach.com	Insight Partners	EHR and PM for behavioral health and ABA market
<b>Therapy Brands</b>	Birmingham	AL	www.therapybrands.com	KKR	PM software for mental and behavioral health market
<b>Qualifacts Systems</b>	Nashville	TN	www.qualifacts.com	Warburg Pincus	EHR and PM for behavioral health and ABA market
Add-on: Credible Behavioral Health	Rockville	MD	www.credibleinc.com	Qualifacts Systems	EHR and PM for behavioral health and ABA market
<b>Revenue Management Solutions</b>	Oklahoma City	OK	www.revmanolutions.com	Thompson Street	RCM Software for healthcare payment and documentation
<b>LTC Ally</b>	Lakewood	NJ	ltcally.com	Clearview	RCM for senior living industry
<b>Azalea Health</b>	Atlanta	GA	www.azaleahealth.com	LLR Partners	Cloud-based healthcare tech and services to rural health clinics
<b>Encoda</b>	Tampa	FL	www.encoda.com	Hughes, Clearwell	Cloud-based medical billing platform
<b>SOC Telemed</b>	Dallas	TX	www.soctelemed.com	Patient Square Capital	Telemedicine provider for hospitals and health systems
<b>Annuity Health</b>	Westmont	IL	www.annuityhealth.com	Pine Tree Equity	RCM outsourcing, early-out, bad debt & insurance collection

## SELECTED TRANSACTIONS

Deal Date	Companies	Investors	Deal Size	Deal Type	Deal Synopsis
15-Jul-2022	Coronis Health	Veritas Capital		Buyout/LBO	The company was acquired by Veritas Capital through an LBO on July 15, 2022 for an undisclosed amount.
06-Jul-2022	Tebra (Healthcare)	Golub Capital(Peter Fair), Greenspring Associates, Montreux Growth Partners, OpenView Venture Partners, Stripes, Toba Capital, Vivo Capital	72.00	PE Growth/Expansion	The company received \$72 million of development capital from Golub Capital on July 6, 2022. As a part of the transaction, the Golub capital provided both growth equity and debt financing. Other Investors participated in Round includes OpenView Venture Partners, Greenspring Associates, Stripes Group, Montreux Growth Partners, Toba Capital, and Vivo Capital. This funding will accelerate the company's merger plans including expanding market share, developing and launching the combined product line and advancing the new branding for the company.
01-Jul-2022	Cerbo	Miramar Equity Partners		PE Growth/Expansion	The company received an undisclosed amount of development capital from Miramar Equity Partners in approximately July 2022.
29-Jun-2022	ForeSee Medical		6.74	Later Stage VC	The company raised \$6.74 million of venture funding from undisclosed investors on June 29, 2022.
28-Jun-2022	SuperBill		4.16	Seed Round	The company raised \$4.16 million of seed funding from undisclosed investors on June 28, 2022.
22-Jun-2022	Global Premier Fertility	Triangle Capital Corporation	11.00	Later Stage VC	The company raised \$11 million of Series C venture funding from Triangle Capital Corporation and other undisclosed investors on June 22, 2022.
22-Jun-2022	Meleco	General Healthcare Resources(John Quirk), MidOcean Partners		Buyout/LBO	The company was acquired by General Healthcare Resources, via its financial sponsor MidOcean Partners, through an LBO on June 22, 2022 for an undisclosed amount. The acquisition expands General Healthcare's resources ability to provide specialized revenue cycle workforce solutions to its current and growing client base in the healthcare industry.
21-Jun-2022	Aspiron Health Resources	Linden Capital Partners(Kam Shah)		Buyout/LBO	The company entered into a definitive agreement to be acquired through an LBO on June 21, 2022 for an undisclosed amount. The transaction will be supported by debt financing in the form of a loan from Tw in Brook Capital Partners. The transaction will enable the company to support its growth plans.
21-Jun-2022	Cloudmed	R1 RCM (NAS: RCM)(Joseph Flanagan)	4,100.00	Merger/Acquisition	The company was acquired by R1 RCM (NAS: RCM) for \$4.1 billion on June 21, 2022. The acquisition accelerates R1 RCM's strategy to build a scalable, flexible and integrated platform for the revenue cycle and consumer engagement in healthcare.
21-Jun-2022	Rivet Health	Ankona Capital, Catalyst Investors(Tyler Newton), Lux Capital(Adam Goulburn), Menlo Ventures(Croom Beatty), Pelion Venture Partners	20.50	Early Stage VC	The company raised \$20.5 million of Series B venture funding in a deal led by Catalyst Investors on June 21, 2022, putting the company's pre-money valuation at \$76 million. Pelion Venture Partners, Lux Capital, Menlo Ventures, Ankona Capital, and other undisclosed investors participated in the round. The funds will be used to accelerate growth and expand operations.
08-Jun-2022	Cerner	Oracle (NYS: ORCL)(Safra Catz)	28,200	Merger/Acquisition	The company was acquired by Oracle (NYS: ORCL) for approximately \$28.2 billion on June 8, 2022. The consideration consists of \$95 for each company share. The acquisition will enable Oracle and the company to have the capacity to help physicians reduce the time spent on face-to-face contact with patients and EHR-related activities and transform healthcare delivery by providing medical professionals with better information, enabling them to make better treatment decisions resulting in better patient outcomes.
08-Jun-2022	Scripta Insights	Eastside Partners(Ryan Berg)	15.50	Later Stage VC	The company raised an estimated \$15.5 million of Series A venture funding from Eastside Partners and other undisclosed investors on June 8, 2022, putting the company's pre-money valuation at \$49 million.
07-Jun-2022	Avalere Health	Bridgepoint Advisers (LON: BPT), Fishawack(Jonathan Koch)		Buyout/LBO	The company, a subsidiary of Inovalon Holdings, was acquired by Fishawack, via its financial sponsor Bridgepoint Advisers, through an LBO on June 7, 2022 for an undisclosed amount.
07-Jun-2022	SAI MedPartners	Northlane Capital Partners(Justin Dufour)		PE Growth/Expansion	The company received an undisclosed amount of development capital from Northlane Capital Partners on June 7, 2022.
06-Jun-2022	Nava Health		1.00	Later Stage VC	The company raised \$1 million of venture funding in the form of convertible debt from undisclosed investors on June 6, 2022.
06-Jun-2022	United Pharma Technologies	Pharma Quality Europe(Gilda D'Incerti)		Merger/Acquisition	The company was acquired by Pharma Quality Europe for an undisclosed amount on June 6, 2022. The acquisition will allow PQE Group to scale up projects' staff and capabilities quickly and efficiently.
02-Jun-2022	Medical Audit Resource Services	Beecken Petty O'Keefe & Company, Health Management Associates (Michigan)(Jay Rosen)		Buyout/LBO	The company was acquired by Health Management Associates, via its financial sponsor Beecken Petty O'Keefe & Company, through an LBO on June 2, 2022 for an undisclosed amount. Through this acquisition Health Management Associates will continue to expand the ways in which they will meet their clients current and emerging needs.
02-Jun-2022	Sedona Learning Solutions	Harris Healthcare(Jerry Canada)		Merger/Acquisition	The company was acquired by Harris Healthcare, a subsidiary of Harris Computer, for an undisclosed amount on June 2, 2022. With this acquisition, Harris Healthcare will be able to expand the services they offer to provide clients with even more options and flexibility in custom learning solutions.

SELECTED TRANSACTIONS - CONT.

Deal Date	Companies	Investors	Deal Size	Deal Type	Deal Synopsis
01-Jun-2022	Fathom (Other Healthcare Technology Systems)	Avtar Investments, Vast Ventures		Later Stage VC	The company raised an undisclosed amount of venture funding from Vast Ventures and Avtar Investments in approximately June 2022.
01-Jun-2022	Integrative Psychiatry	Integrated Rehab Consultants (Amish Patel), Webster Equity Partners		Buyout/LBO	The company was acquired by Integrated Rehab Consultants, via its financial sponsor Webster Equity Partners, through an LBO on June 1, 2022 for an undisclosed amount.
25-May-2022	Aergo Solutions	Cannae Holdings (NYS: CNNE), CorroHealth (Patrick Leonard), Sanaka Group, The Carlyle Group (NAS: CG), TripleTree		Buyout/LBO	The company was acquired by CorroHealth, via its financial sponsors Sanaka Group, TripleTree, Cannae Holdings and The Carlyle Group, through an LBO on May 25, 2022 for an undisclosed amount. The company's team will bring strength and expertise in denial management and a workflow solution that assists in day-to-day operations.
20-May-2022	AllergenIQ	Johnson & Johnson Innovation - JJDC	0.15	Grant	The company received \$150,000 of grant funding from Johnson & Johnson Innovation - JJDC on May 20, 2022.
16-May-2022	Sanderling Renal Services	Pharos Capital Group (Robert Crants)		PE Growth/Expansion	The company received an undisclosed amount of development capital from Pharos Capital Group on May 16, 2022.
13-May-2022	KAID Health	Activate Venture Partners (Todd Petri), Boston Millennia Partners, Martinson Ventures	4.50	Early Stage VC	The company raised an estimated \$4.5 million of Series A venture funding from Boston Millennia Partners, Activate Venture Partners, Martinson Ventures and other undisclosed investors on May 13, 2022, putting the company's pre-money valuation at \$7.8 million.
13-May-2022	Medi-Corp	Aquiline Capital Partners, National Medical Billing Services (Nader Samii)		Buyout/LBO	The company was acquired by National Medical Billing Services, via its financial sponsor Aquiline Capital Partners, through an LBO on May 13, 2022 for an undisclosed amount. This partnership will further broaden National Medical's surgical expertise by providing complementary resources to better serve its core ASC and surgical practice clients.
13-May-2022	Syra Health		1.00	Seed Round	The company raised \$1 million of seed funding from undisclosed investors on May 13, 2022.
11-May-2022	ParaRev	Cannae Holdings (NYS: CNNE), CorroHealth (Patrick Leonard), Sanaka Group, The Carlyle Group (NAS: CG), TripleTree		Buyout/LBO	The company was acquired by CorroHealth, via its financial sponsors TripleTree, The Carlyle Group, Sanaka Group and Cannae Holdings, through an LBO on May 11, 2022 for an undisclosed amount.
10-May-2022	Dynamic Healthcare Systems	Boston Millennia Partners, Oak HC/FT, Reveleer (Jay Ackerman), Upfront Ventures		Buyout/LBO	The company was acquired by Reveleer, via its financial sponsors Boston Millennia Partners, Oak HC/FT and Upfront Ventures, through an LBO on May 10, 2022 for an undisclosed amount. The acquisition gives Reveleer the ability to round out its existing risk adjustment platform with added capabilities in enrollment, suspecting and targeting functionality.
10-May-2022	Osmind	Ariel Katz (Ariel Katz), Asabys Partners, Brenton Saunders, DFJ Growth (Justin Kao), Frumtak Ventures, Helena Goodman (Helena Goodman), Lachy Groom (Lachy Groom), Novator Partners, Susa Ventures, Wellington Partners, WPSS.bio	40.00	Early Stage VC	The company raised \$40 million of Series B venture funding in a deal led by DFJ Growth on May 10, 2022, putting the company's pre-money valuation at \$160 million. Susa Ventures, Ariel Katz, Helena Goodman, Brenton Saunders, WPSS.bio and Lachy Groom also participated in the round.
10-May-2022	PatientPal	A&M Capital (Robert Haisch), FS KKR Capital BDC (NYS: FSK), KKR Private Credit, Med-Metrix (Joseph Davi)		Buyout/LBO	The company was acquired by Med-Metrix, via its financial sponsors A&M Capital, FS KKR Capital BDC and KKR Private Credit, through an LBO on May 10, 2022 for an undisclosed amount. The acquisition will enable Med-Metrix to broaden its patient intake technology and service capabilities.
10-May-2022	Validant	GHO Capital, Goldman Sachs Asset Management, Los Angeles County Employees' Retirement Association		PE Growth/Expansion	The company received an undisclosed amount of development capital from GHO Capital, Goldman Sachs Asset Management, Los Angeles County Employees' Retirement Association and its management on May 10, 2022. With fresh capital and an extended time frame to drive additional value accretion, the company is positioned for the next stage of its expansion as it further cements its position as the global leader in quality, compliance and regulatory affairs healthcare consulting. Debevoise & Plimpton has provided the service on the deal.
06-May-2022	OnPoint Healthcare Partners		3.05	Seed Round	The company raised \$3.05 million of seed funding from undisclosed investors on May 6, 2022.
06-May-2022	TransformativeMed		1.20	Later Stage VC	The company raised \$1.2 million of Series A1 venture funding from undisclosed investors on May 6, 2022, putting the company's pre-money valuation at \$17 million.
05-May-2022	Healer	Enable Dental (Paul Langley)		Merger/Acquisition	The company was acquired by Enable Dental for an undisclosed amount on May 5, 2022. The acquisition will allow Enable Dental to expand its reach and support, its partnerships with better tools to provide exceptional dental care wherever it is needed.



## SELECTED TRANSACTIONS – CONT.

Deal Date	Companies	Investors	Deal Size	Deal Type	Deal Synopsis
05-May-2022	Humetrix		1.00	Later Stage VC	The company raised \$1 million of venture funding from undisclosed investors on May 5, 2022.
02-May-2022	PatientIQ	August Capital(Eric Carlborg), Health Enterprise Partners(David Tamburri)	17.50	Later Stage VC	The company raised \$17.5 million of Series B venture funding from Health Enterprise Partners and August Capital on May 2, 2022 , other undisclosed investors also participated , putting the company's pre-money valuation at \$63 million.
01-May-2022	MilagroAI	Crescendo Venture Partners(Yuval Avni), Dreamit Ventures	5.00	Later Stage VC	The company raised \$5 million of venture funding from Crescendo Venture Partners and Dreamit Ventures on May 1, 2022.
26-Apr-2022	Ruffe Systems	Billed Right(Saurin Patel)		Merger/Acquisition	The company was acquired by Billed Right for an undisclosed amount on April 26, 2022. The acquisition adds a second Florida location to Billed Right's portfolio and allows them to continue growing their reach in the Florida medical billing market and beyond.
26-Apr-2022	Vivian Health	Collaborative Fund(Craig Shapiro), IAC (NAS: IAC)(Mark Stein), Thoma Bravo(Christine Kang)	60.00	PE Grow th/Expansion	The company received \$60 million of development capital from Thoma Bravo, IAC and Collaborative Fund on April 26, 2022. The funding will be used to accelerate company's rapid growth and further its scale among healthcare clinicians and employers, as well as to support future merger and acquisitions initiatives.
25-Apr-2022	Joint Venture (Blue Cross Blue Shield of Michigan / Honest Medical Group)	Blue Cross Blue Shield of Michigan(Daniel Loepf), Honest (Managed Care)		Joint Venture	The company was formed as a joint venture between Blue Cross Blue Shield of Michigan and Honest (Managed Care) on April 25, 2022.
24-Apr-2022	Intus care	Brown Angel Group, Collab Studio, Concrete Rose Capital, Green Egg Ventures, Jumpstart Nova, Preface Ventures	3.10	Early Stage VC	The company raised \$3.1 million of venture funding from Green Egg Ventures, Preface Ventures and Jumpstart Nova on April 24, 2022. Collab Studio, Concrete Rose Capital and Brown Angel Group also participated in the round. The funds will be used to scale up services and hire additional staff.
21-Apr-2022	Specialist TeleMed	LifePoint Health(David Dill)		Corporate	The company reached a definitive agreement to receive an undisclosed amount of development capital from LifePoint Health on April 21, 2022.
21-Apr-2022	TheraOffice	GI Partners, Netsmart Technologies(Michael Valentine), TA Associates Management		Buyout/LBO	The company was acquired by Netsmart Technologies, via its financial sponsors GI Partners and TA Associates Management, through an LBO on April 21, 2022 for an undisclosed amount. The acquisition expands the Netsmart Technologies' CareFabric platform to deliver workflows for therapy providers to better connect to all venues of healthcare.
20-Apr-2022	Concert Health	AdventHealth, CommonSpirit Health, Define Ventures, Healthy Ventures(Anya Schiess), Town Hall Ventures(David Mishkin), Vertical Venture Partners	42.00	Later Stage VC	The company raised \$42 million of Series B venture funding in a deal led by Healthy Ventures, Vertical Venture Partners and Define Ventures on April 20, 2022, putting the company's pre-money valuation at \$170 million. CommonSpirit Health, AdventHealth, Town Hall Ventures and other undisclosed investors also participated in the round. The funding will be used to build out its clinical infrastructure while expanding its quality team and research apparatus and towards learning, development, and mentorship programs for clinicians.
19-Apr-2022	Apotheka	Bulent Yasar(Bulent Yasar)	0.08	Equity Crow dfunding	The company raised \$78,680 out of targeted \$100,000 of equity crowdfunding in the form of Convertible note via Wefunder as of April 19, 2022. Concurrently Bulent Brad Yasar has invested in this round.
15-Apr-2022	Ensemble Health Partners	Berkshire Partners(Samuel Spirn), Warburg Pincus(Thomas Carella), Wormhole Capital		PE Grow th/Expansion	The company received an undisclosed amount of development capital from Berkshire Partners and Warburg Pincus on April 15, 2022. The transaction values the company at an estimated \$5 billion. The investment will support the company's continued growth and allow it to invest in new technology and people and allow it to continue to deliver results and services. Assumed that Wormhole Capital also participated in this round. In support of the transaction, Antares Capital, Blackstone Credit, and Ares Management provided debt financing in the form of a \$300 million first lien term loan. The fund will be used for leveraged recapitalization.
14-Apr-2022	United Rheumatology	Linden Capital Partners, UroGPO(David Coury)		Buyout/LBO	The company was acquired by UroGPO, via its financial sponsor Linden Capital Partners, through an LBO on April 14, 2022 for an undisclosed amount. The acquisition will enable UroGPO to broaden its portfolio of patient care services.
13-Apr-2022	ApexonHealth	Everstone Capital, Goldman Sachs Asset Management, Infostretch(Sriniketh Chakravarthi)		Buyout/LBO	The company was acquired by Infostretch, via its financial sponsors Goldman Sachs Asset Management and Everstone Capital, through an LBO on April 13, 2022 for an undisclosed amount. The merger brings together industry-leading digital expertise in three core areas of experience, encompassing UI/UX and digital commerce; Digital Engineering, including cloud, product, platform, quality engineering and automation and Data, covering data engineering, analytics, and AI/machine learning.

SELECTED TRANSACTIONS - CONT.

Deal Date	Companies	Investors	Deal Size	Deal Type	Deal Synopsis
13-Apr-2022	CareSpan (TSX: CSPN)		1.18	PIPE	The company (TSX:CSPN) received \$1.18 million of development capital from undisclosed investors on April 13, 2022 through a private placement. The gross proceeds raised from the Offering will be used for general corporate and working capital expenses.
13-Apr-2022	Symed	Cosentus		Merger/Acquisition	The company was acquired by Cosentus for an undisclosed amount on April 13, 2022. The acquisition provides Cosentus access to the growing behavioral health and ophthalmology markets, over 15 cross trained consultants and cloud capabilities.
12-Apr-2022	Triangle Insights Group	Audax Group, Odyssey Investment Partners, TrialCard(Scott Dulitz)		Buyout/LBO	The company was acquired by TrialCard, via its financial sponsors Odyssey Investment Partners and Audax Group, through an LBO on April 12, 2022 for an undisclosed amount. The acquisition has resulted in the creation of a differentiated platform for providing both strategic insights and operational excellence to the life science commercialization process.
06-Apr-2022	ARx (Franklin)	Aquiline Capital Partners, Aspiron Health Resources(Jason Erdell)		Buyout/LBO	The company was acquired by Aspiron Health Resources, via its financial sponsor Aquiline Capital Partners, through an LBO on April 6, 2022 for an undisclosed amount.
06-Apr-2022	Royal Solutions Group		0.63	Seed Round	The company raised \$630,000 of seed funding from undisclosed investors on April 6, 2022.
05-Apr-2022	Armco Partners	A&M Capital(Robert Haisch), FS KKR Capital BDC (NYS: FSK), KKR Private Credit, Med-Metrix(Joseph Davi)		Buyout/LBO	The company was acquired by Med-Metrix, via its financial sponsors FS KKR Capital BDC, KKR Private Credit and A&M Capital through an LBO on April 5, 2022 for an undisclosed amount.
05-Apr-2022	Cotiviti	MultiPlan (Consulting Services) (NYS: MPLN), The Carlyle Group (NAS: CG)		Buyout/LBO	The company has received bids to be acquired by MultiPlan (Consulting Services) and The Carlyle Group through an LBO as of April 5, 2022 for an undisclosed amount. The potential transaction values the company at \$15 billion.
01-Apr-2022	Akeso Oral Surgery	Everlane Equity Partners		PE Growth/Expansion	The company received an undisclosed amount of development capital from Everlane Equity Partners in approximately April 2022.
01-Apr-2022	basys.ai		5.00	Equity Crowdfunding	The company is in the process of raising \$5 million of equity crowdfunding in form of SAFE notes via Wefunder as of April 2022.
01-Apr-2022	Clinigence Health (NAS: NUTX)	Nutex Health (NAS: NUTX)		Merger/Acquisition	The company was acquired by Nutex Health, Inc. (NASDAQ: NUTX) for an undisclosed amount on April 1, 2022.
01-Apr-2022	ConnectRN	CE-Ventures		Later Stage VC	The company raised venture funding from CE-Ventures in approximately April 2022.
01-Apr-2022	Kinetik (Enterprise Systems)	Valued Ventures	12.10	Seed Round	The company raised \$12.1 million of seed funding from Valued Ventures on April 1, 2022, putting the company's pre-money valuation at \$50 million.
01-Apr-2022	Revecore	GrowthCurve Capital(Vignesh Aier)		Buyout/LBO	The company was acquired by GrowthCurve Capital through an LBO on April 1, 2022 for an undisclosed amount. The funds will be used to build on company's market leadership in specialized healthcare revenue recovery while accelerating investments in its proprietary technology platform to deliver additional value to health systems nationwide.
01-Apr-2022	UnisLink	Riverside Partners		Buyout/LBO	The company was acquired by Riverside Partners through an LBO in April 2022 for an undisclosed amount. The fund will be used to make further acquisitions.



PUBLICLY TRADED RCM & HCIT COMPANIES

Selected Publicly Traded RCM and Healthcare IT Companies

Company Name	Ticker Symbol	Stock Price 6/30/2022	% Change Prior Quarter	% Change TTM	Price 52 Week High	Price 52 Week Low	Market Cap	EV	EV to EBITDA	EV to Revenue
Allscripts Healthcare Solutions, Inc.	NAS:MDRX	14.83	-33.85%	-19.88%	23.25	13.05	1,721	2,036	6.6x	1.6x
Computer Programs & Systems Inc.	NAS:CPSI	31.97	-6.82%	-3.79%	37.62	26.11	472	606	12.4x	2.1x
eHealth, Inc.	NAS:EHTH	9.33	-25.12%	-84.02%	60.29	7.89	250	364	N/A	0.7x
HealthStream, Inc.	NAS:HSTM	21.71	7.48%	-22.30%	31.11	18.51	664	644	14.2x	2.5x
**Veeva Systems Inc.	NYSE:VEEV	198.04	-7.46%	-36.31%	343.96	152.04	30,666	27,881	51.9x	14.5x
McKesson Corporation	NYS:MCK	326.21	6.25%	70.58%	339.94	186.61	46,838	51,328	18.0x	0.2x
NextGen Healthcare	NAS:NXGN	17.44	-16.99%	5.12%	21.87	13.64	1,171	1,131	23.1x	1.9x
Streamline Health Solutions Inc.	NAS:STRM	1.27	-22.56%	-28.25%	1.88	1.04	62	64	N/A	3.2x
CareCloud (formerly MTBC)	NAS:MTBC	3.43	-34.89%	-59.32%	9.39	3.25	52	56	2.4x	0.4x
**R1 RCM Inc.	NAS:RCM	20.96	-20.27%	-5.76%	27.86	18.71	5,863	6,578	28.5x	4.3x
Teladoc Health Inc	NYS:TDOC	33.21	-54.55%	-80.03%	167.50	27.38	5,353	6,100	N/A	2.8x
Phreesia, Inc.	NYSE:PHR	25.01	-14.87%	-59.20%	76.10	13.19	1,307	1,052	N/A	4.6x
Health Catalyst Inc	NAS:HCAT	14.49	-45.57%	-73.90%	59.50	11.25	785	608	N/A	2.4x
Amwell	NYS:AMWL	4.32	1.89%	-65.66%	12.76	2.52	1,172	535	N/A	2.1x
CloudMD	TSX:DOC	0.30	-53.29%	-83.25%	1.91	0.28	90	83	N/A	0.8x
Multiplan	NYS:MPLN	5.49	18.32%	-42.33%	9.58	3.25	3,508	8,080	9.8x	7.0x
Accolade	NAS:ACCD	7.40	-58.84%	-86.37%	55.47	4.61	527	512	N/A	1.5x
*Change Healthcare Inc.	NAS:CHNG	23.06	5.34%	0.09%	24.12	18.97	7,346	11,757	14.5x	3.4x
EverCommerce Inc.	NAS:EVCN	9.04	-33.09%	N/A	23.41	7.73	1,768	2,212	52.4x	4.2x
*pending sale ** Outliers Removed										
<b>Average</b>			<b>-20.47%</b>	<b>-37.48%</b>					<b>12.6x</b>	<b>2.8x</b>

Pending Index Addition

Kovo HealthTech Corporation	TSXV:KOVO	0.17	18.56%	-72.51%	0.79	0.10	7	11	N/A	1.4x
Clover Health	NAS:CLOV	2.14	-41.37%	-83.93%	13.25	1.95	1,013	558	N/A	0.3x
Hims & Hers Health	NYS:HIMS	4.53	-14.85%	-58.40%	11.06	2.72	933	736	N/A	2.3x

Source: © PitchBook Data, Inc. 2022

Our LECO RCM & HCIT Index struggled with a second quarter decline of 20.5% while finishing the year down 37.5% as all other indexes underperformed: NASDAQ down 8.3% and 21.4%, Dow Jones down 11.3% and 10.8%, and S&P down 17.8% and 11.9%, respectively.

The LECO RCM & HCIT Index top performing company going against the general trend was **Multiplan (NYS: MPLN)** with a 18.32% gain with revenues and profits being reported exceeding estimates. **McKesson Corporation (NAS: MCK)** stayed positive at 6.25% which was due to strong backing of a couple of institutional investors. **NextGen Healthcare (NAS: NXGN)** recently announced its long-term relationship with **InstaMed**, a **J.P. Morgan Company (NYS: JPM)**. NextGen Pay powered by InstaMed aids the healthcare practices to automate collections and manage and view payments in one system.

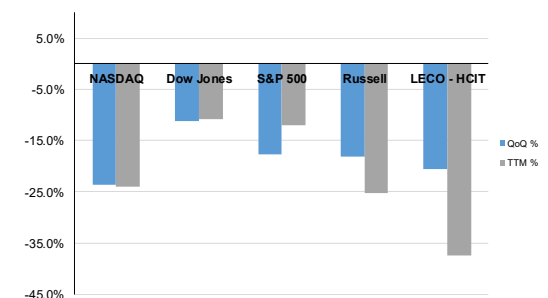
Many of the telemedicine and SPAC stocks continue to see selling pressure from the third quarter, **TDOC (-54.5%)**, **EHTH (-25.12%)**, and **ACCD (-58.84%)**, respectively. Regardless, the tech heavy index EV to Revenue benchmark has fallen back below its 5-year average.

**R1 RCM** completed its acquisition of **Cloudmed** on June 22 in an all-stock transaction valuing the provider software company at \$4.1 billion. Management of R1 said the deal will accelerate the revenue cycle management company's strategy to build the most scalable, flexible, and integrated platform for revenue cycle and consumer engagement in healthcare. **Change Healthcare (NAS: CHNG)** announced In April that, although the DOJ is reviewing anticompetitive issues, **UnitedHealth** decided to continue pursuing the merger in court and extended their merger agreement until Dec.

Indices Performance

Index Name	Index Price 6/30/2022	QoQ %	6/30/2021	TTM %
NASDAQ	11,029	-23.6%	14,503.95	-24.0%
Dow Jones	30,775	-11.3%	34,502.00	-10.8%
S&P 500	3,785	-17.8%	4,297.50	-11.9%
Russell	8,900	-18.0%	11,897.38	-25.2%
LECO - HCIT	N/A	-20.5%		-37.5%
LECO - Crypto	coming soon			

LECO HCIT Index vs Broad Market Indices



Lawrence, Evans & Co. LLC “LECO” is a national boutique advisory firm. LECO provides a full range of capital raising (debt & equity), mergers & acquisitions including buy-side/sell-side, as well as financial and operational restructuring services. Since 2003, we have offered advice and support for every process and structure – from short-term solutions to long-term goals. The firm caters to the **Healthcare Providers and Service Companies** (senior housing, hospital, physician services, home health, hospice, behavioral health, RCM, HCIT, CCM, RPM, SDOH, etc.), **Transportation and Logistics** (trucking, warehouse, supply-chain), **Business Services** (managed IT and cyber), and **Real Estate**. Typical clients are up to \$250 million or \$15 million EBITDA, no minimum.

<b>M&amp;A Advisory: Buy-Side/Sell-Side</b>	<ul style="list-style-type: none"> <li>• Private Company Sales</li> <li>• Division/Subsidiary Divestitures</li> <li>• Buy-side search for proprietary</li> </ul>	<ul style="list-style-type: none"> <li>• Acquisition Advisory Services</li> <li>• Private Market Financings</li> <li>• LBO's and Recapitalizations</li> </ul>
<b>Capital Raising: Debt/Equity</b>	<ul style="list-style-type: none"> <li>• Strategic Capital Options</li> <li>• Valuations &amp; Financial Assessments</li> <li>• Bridge Financing, Real Estate, Bonds</li> </ul>	<ul style="list-style-type: none"> <li>• Private Equity, Family Office</li> <li>• Lines of Credit, Senior Debt</li> <li>• Debt Mezzanine, Unitranche</li> </ul>
<b>Turnaround &amp; Restructuring</b>	<ul style="list-style-type: none"> <li>• Turnaround Management</li> <li>• Debt Restructuring/Refinancing</li> <li>• Orderly Liquidations</li> </ul>	<ul style="list-style-type: none"> <li>• Chief Restructuring Officer (CRO)</li> <li>• Bankruptcy Planning/ 363 Sales</li> <li>• Receivership / Trustee</li> </ul>

## Represented Transactions

 <b>HealthCell</b> <small>Discover. Simplify. Perform.</small>  <b>ACQUIRED</b>  <b>MULTI SPECIALTY MEDICAL BILLING COMPANY</b>   ACTED AS ADVISOR	 <b>MedWorx</b> <b>GROWTH CAPITAL RAISE</b>   <b>Grenville</b> <small>STRATEGIC ROYALTY CORP</small>   ACTED AS ADVISOR	 <b>MINGLE</b> <small>ANALYTICS</small>  <b>GROWTH CAPITAL RAISE</b>   ACTED AS ADVISOR AND INVESTOR	 <b>GLOBALNET SOLUTIONS</b> <small>Hidden Talent</small>  <b>ACQUIRED BY</b>   <b>MTBC</b> <small>A Unique Healthcare IT Company .com</small>   ACTED AS ADVISOR
 <b>RANAC</b> <small>Optimizing Performance &amp; Profit For Healthcare Professionals</small>  <b>ACQUIRED BY A STRATEGIC BUYER</b>   ACTED AS ADVISOR	<b>MEDICAL BILLING AND TECHNOLOGY COMPANY</b>  <b>\$8,000,000</b>  <b>ACQUIRED BY A STRATEGIC BUYER</b>   ACTED AS ADVISOR	 <b>KOVO</b>  <b>ACQUIRED</b>   <b>MIDWEST Medical Billing service inc.</b> <small>We partner with you.</small>   ACTED AS ADVISOR	 <b>ICE</b> <small>redefining Health Care</small>  <b>DENTAL PRACTICE MANAGEMENT AND EDUCATION SOFTWARE</b>   ACTED AS ADVISOR

Neil Johnson – Managing Partner | Michael Goletz – Director | Shaobo Zhong – Analyst