

**PROJECT PIONEER****Behavioral Health RCM and EMR Software Company
Growth Investment or Acquisition Opportunity**

Project Pioneer (“Company”) includes an award winning web-based EMR for behavioral health service providers and a software based revenue cycle management company (“RCM”). The behavioral health software can be personally tailored, offers services from EHR clinical, billing, evidence-based dashboards, to audit and compliance tools; with a full-service technology group capable of serving customers at each stage of the life cycle of technology. Further the Company’s software is offered across platforms including tablets, Chromebooks, and laptops.

Pioneer’s open architecture system provides a curriculum which can be based on common assessment tools such as the VB MAPP and ABLLS as well as custom developed assessment tools and treatment programs. Their system specifically focuses on Behavioral health including Autism, integrated treatment, residential and outpatient treatment, long-term and short-term support and services, developmental disabilities services, and other disciplines.

The Company has gone above and beyond the requirements of the Meaningful Use I and II Certification, obtaining 35 Module Certifications as well as 13 Clinical Quality Measures and plans to obtain Meaningful Use III during 2018. In addition Pioneer’s software is also “2014 edition Certified” by both Drummond and ONC.

The RCM aspect boast +60% margins because of its custom-built software, which automates much of the billing process and integrates it into the EMR.

Project Pioneer - Financial Summary

Period Ending	12/31/2016 Co-Prep		12/31/2017 Co-Prep		8/15/2018 Annualized		12/31/2019 Pro Forma	
Revenue	2,065,255	100.0%	2,943,529	100.0%	3,589,532	100.0%	5,101,510	100.0%
Adj. EBITDA	245,651	11.9%	396,524	13.5%	1,415,957	39.4%	2,023,903	39.4%

Pioneer currently has over 140 separate software installs, ranging from outpatient only clinics to juvenile detention centers. The Company currently has over 12,000 users across all of their modules and systems, collectively logging over 200,000 cases.

The owners are seeking strategic options including selling some or all of the Company.

Investment Considerations

- 2014 Edition - Drummond certified & ONC certified HIT
- 35 Module Certifications and 13 clinical quality measures
- Offers mobile based EHR software
- Interfaced with most software such as NextGen and Athena
- Automation tools and Automated Billing

Upon execution of a confidentiality agreement, a Confidential Information Memorandum will be sent for your review.

Neil Johnson
Managing Partner
njohnson@lawrenceevans.com

John Stover
Senior Analyst
jstover@lawrenceevans.com

Darin Soat
Analyst
dsoat@lawrenceevans.com

Tel: 614-448-1304